

**Questions for nutrition partnership considerations**

1. Which agency is responsible for what?
2. What are the cultural considerations in communication, problem solving, decision making etc. for ensuring a successful partnership?
3. Which agency holds contract with ADS? Which agency is ultimately accountable to ADS for the performance of the partnering agency(s)?
4. What is the reporting relationship between the agencies?
5. Who hires/fires the director and/or staff of the operating agency?
6. Who does payroll for operating agency?
7. How will decisions be made on program model/design and service delivery?
8. How will the operating agency's insurance be handled?
9. How will fiscal responsibilities be handled?
10. How will client tracking and data reporting be handled?
11. Will there be an administrative fee for the partnership?



**Sample Models for Partnership**

(Assumes collaborative discussions and consensus. Must define who makes final decisions in absence of agreement among partners.)

<b>Partnership Model</b>	<b>ADS contracts with:</b>	<b>Who makes personnel decisions?</b>	<b>Who makes policy decisions?</b>	<b>Other considerations: site locations, funding amount, authorization for spending, reporting etc.</b>
A. Fiscal agent- variation 1: operating agency has a partnering agency which serves as fiscal agent	Operating agency	Operating agency	Operating agency	
B. Fiscal agent- variation 2: a partnering agency serves as fiscal agent for the main agency	Fiscal agent	Operating agency	Operating agency	
C. Main agency subcontracts with multiple operating agencies	Main agency	Operating agencies	Operating agencies	
D. Coalition of agencies, one agency as lead	Lead agency	Each agency for own staff	Each agency for own program	
E. Main agency and affiliate agencies	Main agency	Main agency	Main agency	
F. Main agency and informal clubs/organizations	Main agency	Main agency or informal clubs/org	Main agency or informal clubs/org	